

## **Würth Industry North America Strengthens its Construction Business**

Würth Industry North America (WINA) is strengthening its structural fastening portfolio and has acquired Weinstock Bros., Inc. in Valley Stream, New York. Weinstock Bros., Inc. serves the needs of some of the world's leading steel fabricators and erectors.

The New York based company, with more than a century of experience, has earned the reputation of a go-to supplier and specializes in supplying high strength structural bolts, tools and equipment for some of the most demanding structural steel building and bridge construction projects. Over the years, Weinstock Bros., Inc. has become a leading and reliable resource within the construction industry and has grown to be a major force in the structural fastener business. The Company's products hold together some of the most iconic structures in the world, including Freedom Tower, Goethals Bridge, Atlanta Falcon's Mercedes-Benz Stadium, the Verrazano Bridge, Yankee Stadium, and more.

The transaction is the fifth in three years for WINA and represents a unique and significant opportunity to enhance growth across North America—advancing the company's strategic focus.

"I am delighted to have Marc Strauss, Nick Junjulas, and the entire team at Weinstock Bros., Inc. join the WINA group. Their expertise in the construction fastener industry compliments that of Würth House of Threads based in Birmingham, and promotes continual growth for the WINA team within this specific industry," said Marc Strandquist, Executive Vice President of the Würth Group.

With Würth House of Thread's strong presence in the U.S. Southeast region and Central Mexico, and Weinstock Bros., Inc., located in the Northeast U.S., the acquisition will strengthen WINA's long-term logistics strategy. The combination is also expected to enable further specialization in the construction market—where both parties have excellent name recognition.

"We are honored and excited to join the Würth family. Their global resources and complementary product lines make them a great partner to help Weinstock Bros., Inc. better serve our valued customers in the Northeast and elsewhere in the United States and internationally," said Marc Strauss, President of Weinstock Bros., Inc.

### **About Würth Industry North America**

Würth Industry North America (WINA) believes in people first. Through deep partnerships with our customers, Würth provides better inventory management solutions for C-Class parts, develops better supply chain strategies, and ultimately, goes beyond the obvious in every interaction. Our 2,000 stellar employees are providing first-class service from 105 branches located in North and South America. WINA will generate 800 million USD in sales in 2017.

WINA is proud to be part of the Würth Group, a world market leader in its core business—the trade in assembly and fastening material. The Würth Group currently consists of more than 400 companies in over 80 countries, and 70,000 employees. More than 30,000 of these employees are permanently employed sales representatives. The Würth Group generated 11.8 billion EUR in sales in the business year 2016.

For more information on Würth Industry of North America and the Würth Group, please visit the website [www.wurthindustry.com](http://www.wurthindustry.com).