

Become a Virtual ESPS® Host: Registration is Open!

The National Fastener Distributors Association (NFDA) will offer its acclaimed Executive Sales Planning Sessions® (ESPS®) December 1-2, 2020, just in time for planning your 2021 sales strategy.

How ESPS Works

Over the course of our two-day event, you'll have private, one-on-one business meetings with the partners who are most important to your business strategy. It's not as rushed as speed-dating, but the principles are similar, allowing you to meet with several people in two days, without having to travel to multiple destinations.

- NFDA Associate and Service Provider members sign up to host private half-hour appointments on our secure virtual platform. **You must be a member of NFDA to host appointments.**
- Registered meeting attendees book appointments in advance with the hosts of their choice by using our new online scheduling tool.
- The people and companies making appointments with you do not need to be NFDA members, which brings greater possibilities for your business development. However, NFDA members will be given first priority in scheduling appointments, with appointments by nonmembers opening up two weeks later.

NFDA Associate and Service Provider members: Go to <https://nfda.memberclicks.net/> to find out more and get registered! Distributors will be able to register and make appointments the week of October 26.

REGISTERED NFDA VIRTUAL ESPS HOSTS (as of 10/20/20):

All American Systems
Brighton Best International
BTM Manufacturing
Eurolink Fastener Supply Service
G.L. Huyett
Huron Automatic Screw Company
IFE Americas
KPF USA
LindFast Solutions Group
Sems & Specials
Solution Industries
SPIROL
Star Stainless Screw
Vegas Fastener Manufacturing
Vertex Distribution
Wrought Washer Manufacturing