

AZ Lifting Hardware Teams with Toal and Associates

AZ Lifting Hardware (AZLH) is proud to announce the sales team of Toal and Associates will represent them in Kansas, Missouri, Nebraska and southern Illinois.

Toal and Associates was established in 1964 by Robert Toal to serve fastener and industrial distributors in the central Midwest markets. Mike Toal, who covers Kansas and Nebraska, joined the agency in 1986, opening a second office in Kansas City. In 1995, Steve Oelklaus, who covers Missouri and southern Illinois, came on board to expand coverage out of the St. Louis office. Toal represents several complementing product lines that also sell only through distribution mirroring the AZLH philosophy.

“I met Mike Toal at the Fastener Show in Las Vegas this past year. After several conversations, we recognized our goals were similar and the customer type Mike and Steve targeted would be a perfect fit for us,” said Chuck Smith, president of AZLH. “We’re excited to have solid representation in this market; there is no doubt we will be do better job serving our customers with the Toal team on board.”

AZ Lifting Hardware is a wholesale distributor of globally produced industrial lifting and suspension hardware such as turnbuckles, eye bolts, shackles, hooks and related wire and chain hardware and a manufacturer of Clevises, Rod End and custom Eye Bolts through 1½” (36mm) diameter. They have served the fastener, rigging and industrial distribution markets since 2006.

Contact Mike Toal at 913.568.5808 or miketoal@sbcglobal.net, and contact Steve Oelklaus at 314.308.6262 or oelklaus@charter.net. To request a catalog or more information, visit the AZLH website at www.azliftinghardware.com, or contact them directly at 7150 W. Roosevelt St., Suite C101, Phoenix, Arizona 85043. Call 888.936.1466, or fax 623.936.8909.