

## All America Threaded Products Appoints Northeast Regional Account Manager

Danielle Maze joins All America Threaded Products (AATP) as the Northeast Regional Account Manager. In addition to those accounts, she will also be managing catalog accounts. She brings over seven years of experience as Operations Manager, Service Manager, and Customer Service in the printer, toner, and copy paper industry at Weaver Associates Inc.

In addition to her sales experience, Maze has managed delivery drivers, service teams, logistics requirements, and service calls. This foundation gave her the skills, attributes, capabilities, and attitude that made her an ideal candidate for further developing and building excellent customer relationships. Her keen sense of operations and logistics management means she is no stranger to the value of reliability, delivery and service.

“I have been so fortunate to have worked in roles that not only led me to become a Regional Account Manager at AATP but have molded me into the person I am today,” Maze said. “It takes a positive attitude to excel in such positions as Operations Manager, Service Manager & Customer Service, and I pride myself on maintaining that positive attitude even in the most difficult of situations.”

She reflected on the trying past year so many fought to get through. “2020 tested this positive attitude like no other situation has” she said. “It was the skills I learned over the years that got me through the hard times and on the road I am now traveling. The ability to think fast and find positive outcomes for all problems is where I am most comfortable.”



Although a newcomer to the fastener industry, Maze embraces the challenge of gaining expertise in the threaded products ranges AATP manufactures and provides its customers.

“I am so excited to be in a new industry and to learn the ins and outs of the fastener world. I love to learn and intend to become an expert in the field I am in,” she said.

In addition to her position as AATP’s Regional Account Manager, Maze is also a part-time group fitness instructor and small-group personal training coach certified with Les Mills BodyPump. She loves pushing her clients past their limits to realize how strong they truly are.

“I love a challenge and embrace change both in my full-time work and part-time work as a group fitness instructor,” she said. “My favorite saying is *‘if it doesn’t challenge you, it doesn’t change you.’* I remind my BodyPump participants—and myself—of this all the time.”

Maze and her husband, Steve, enjoy camping, fishing, target shooting, and of course – working out at the gym.